

Message Text

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61

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DRAFTED BY COM:PMTERLIZZI

APPROVED BY EB/OCA/REP:BEBYRON

TDAD/BEWT:RFSTECHSCHULTE

OEWTD/BEWT:SRABRAHAMSON

BEWT/COM:MLEVINE

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FM SECSTATE WASHDC

TO AMEMBASSY BUCHAREST

INFO AMEMBASSY VIENNA

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E.O.11652:NA

TAGS: BEXP,RO

SUBJ: ROMANIAN PULP AND PAPER MILL

REF: BUCHAREST 3659

1. IN REPLY TO PARSONS AND WHITTEMORE,
INTERNATIONAL PAPER, BUCKEYE CELLULOSE, ITTRAYONIER, AND
WEYERHAUSER (REFTEL) HAVE STATED THAT THE INFORMATION REQUIRED
BY ROMANIA CONCERNING PRODUCTION AND EQUIPMENT COSTS FOR 40,000-
50,000 TONS/YEAR DISSOLVING PULP PLANT IMPOSSIBLE TO SUPPLY
SINCE SUCH DATA IS DEPENDENT UPON MATERIAL QUALITY IN ROMANIA.
PRICE OF TECHNOLOGY AND KNOW-HOW WOULD BE NEGOTIABLE AS
FIRM COSTS FOR THIS ARE UNOBTAINABLE.

2. PARSONS AND WHITTEMORE,A PRIME CONTRACTOR OF TURNKEY
PLANTS WOULD NOT HAZARD EVEN A ROUGH ESTIMATE OF PLANT COST.
HOWEVER, 40,000-50,000 TONS/YEAR DISSOLVING PULP PLANT IS
AN UNECONOMICAL SIZE ACCORDING TO U.S. STANDARDS WHICH
USUALLY INVOLVE 200,000-500,000 TONS/YEAR.

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3. USDOC WOULD SUGGEST THAT GOR CONSIDER CONTRACTING OUT A TECHNICAL AND ECONOMIC FEASIBILITY STUDY TO A U.S. FIRM TO STUDY THE PROBLEM AND RECOMMEND THE APPROPRIATE ACTION. U.S. FIRMS WOULD HESITATE TO ASSIGN MUCH NEEDED PERSONNEL TO PREPARE THE INFORMATION REQUESTED IN THE REFERENCED CABLE WITHOUT RECOVERING COSTS. KISSINGER

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